



TENDER REGISTER

Tender No.	RFT2023-4 EQuote VP325205	Tender Title	BITUMEN SEALING WORKS 2022/2023
Brief description of goods or services required:	Sealing contractor to carry out our 2022/23 sealing program.		
Particulars of the decision to invite tenders:	Budget 2022/2023 & Delegation		
Advertisement Details (attach copy of advertisement):	WALGA eQuote		
Closing Date and Time:	20 September 2022, 5:00pm AWST		
Opening Date and Time:	N/A (WALGA equote)		
Opened in the presence of:	NAME:	SIGNATURE:	
	N/A		
Tenderers' Name			
Futon Hogan			
Downer			
Tender awarded by: Council Decision	DATE OF COUNCIL MEETING 5 October 2022	COUNCIL MINUTE NO. 1022.111	
Name of Successful Tenderer(s):	Fulton Contractors		
Amount of Successful Tender(s):	\$		



Shire of Gnowangerup

Request for :

RFT2023-4 Bitumen Sealing Works

Request type : Internal Lists

VP reference Number : VP325205

Opens 09/Sep/22 : Closes 23/Sep/22 05:00 PM W. Australia Standard Time

Cut-off date for supplier queries : Tuesday 20/Sep/22 05:00 PM W. Australia Standard Time

This request is finalized.

2 Supplier responses as of the 09/Feb/23 03:46 PM

Request created by:

Damon Lukins (damon.lukins@gnowangerup.wa.gov.au)

You have attached 2 documents to this request. You can find them in this zip file under '/RFXDocs/'

[Preferred Supplier Program](#)

Details of the request

RFT2023-4 Bitumen Sealing Works

Estimated Value \$150,000 to 300,000 (hidden from suppliers)
Budgeted Value Unknown

Buyer Details

Business: Shire of Gnowangerup
Location: 28 Yougenup Rd
GNOWANGERUP
6335, Western Australia Australia
Web Site: <http://www.gnowangerup.wa.gov.au>
Business Overview: Shire of Gnowangerup
Contact:
Contact Name: Damon Lukins
Position: Manager of Works
Main Phone: 0439791925
Mobile Phone: 0439791925
Email: damon.lukins@gnowangerup.wa.gov.au
Local Group: Shire of Gnowangerup

Dates:

Can be responded between: 09/Sep/22 and 23/Sep/22 05:00 PM W. Australia Standard Time
Supplier query cut-off: Tuesday 20/Sep/22 05:00 PM (W. Australia Standard Time)
Decision Date: 07/Oct/22

What's required

The Shire of Gnowangerup is seeking to appoint a suitable sealing contractor to carry out our 2022/23 sealing program. Refer to Attachment A for further details.

Scope of works.

Traffic Management shall be by the Shire of Gnowangerup.

Contractor shall confirm Seal Design.

The application of bitumen shall be to Australian, Austroads and MRWA standards.

The contractor must provide the full sealing process including surface preparation, bitumen spraying, aggregate spreading, pneumatic tyre rolling and pre/post sweeping.

The following supplier lists were selected

1. Roads, Infrastructure & Depot Services (PSP009) (Type: Preferred Supplier Panel, Contract Name/Number: PSP009)

The following categories were selected

- Roads, Infrastructure & Depot Services (PSP009)

1. Bitumen & Sprayed Bituminous Surfacing (PSP009-006)

Suppliers notified of this request

1 : Bitutek Pty Ltd via Roads, Infrastructure & Depot Services (PSP009)

WALGA Sustainability Local Trade Supporter

2 : Downer Infrastructure via Roads, Infrastructure & Depot Services (PSP009) (has responded)

3 : Fulton Hogan Industries Pty Ltd via Roads, Infrastructure & Depot Services (PSP009) (has responded)

Information requested by others

None...

Updates made to this request

None...

Response from:

Response ID: VPR555746

Created Date: Wednesday 21/Sep/22 03:28 PM

Posted Date: Wednesday 21/Sep/22 03:31 PM

Response reference: Downer Spray Seal

Response via: Roads, Infrastructure & Depot Services (PSP009)

Contract name/number: PSP009

Expiry date: 30/11/2024

Business: Downer Infrastructure
Validated Business Name: DOWNER EDI WORKS PTY LTD

ABN 66008709608

Location: 5 Marion Rd
Maddington
6109, Western Australia Australia

Contact:
Contact Name: Julian Velasco
Position: Estimator
Main Phone: +61 0425536133
Mobile Phone: None Provided
Email: julian.velasco@downergroup.com

Web Site: <https://www.downergroup.com>

Description: Downer is a highly diversified civil construction and pavement maintenance business with inhouse capabilities in civil construction, pavement construction, road maintenance including all forms of stabilisation, profiling and resurfacing works, underground & drainage works, concrete works including footpaths and kerbing, utilities including water and sewer installation plus extensive traffic light installation and maintenance capability. Rail Infrastructure, Building and Airport Infrastructure, Bridgeworks and Reticulation systems are also Downer capabilities.

Docs attached by the list admin to this supplier: None...



Compliance Details: *Type:* Product Liability Insurance
 Policy/Doc #: 1811089-14569
 Coverage Value 50000000
 \$:
 Issued by : Marsh
 Expiry: 31/Oct/22
 Comments: Not provided

Type: Public Liability Insurance
Policy/Doc #: 1811089-14569
Coverage Value 50000000
\$:
Issued by : Marsh
Expiry: 31/Oct/22
Comments: Not provided

Type: Product Liability Insurance
Policy/Doc #: 1811089-14569
Value: 20000000
Insurer: Marsh
Expiry: 31/Oct/23
Comments: Not provided

Type: Public Liability Insurance
Policy/Doc #: 1811089-14569
Value: 20000000
Insurer: Marsh
Expiry: 31/Oct/23
Comments: Not provided

Type: Workers Compensation Insurance
Policy/Doc #: WWH 0040493
Value: 200000000
Insurer: Allianz
Expiry: 30/Jun/23
Comments: Not provided

Selection Status:

Your decision Declined on the 05/Oct/22 04:04 PM with the following comments : No comments provided

Your personal notes:

05/Oct/22 04:04 PM

The Shire of Gnowangerup would like to thank Downer Infrastructure for their tender. Unfortunately, on this occasion your offer has been unsuccessful.

Please don't hesitate to contact me, if you would like to request feedback in relation to your tender.

Kind Regards
Damon Lukins

Your attachments to this response

None provided

Suppliers response:

Please refer to PDF Attached

Supplier provided pricing

Price EXCLUDING Tax:	\$ 1.00 AUD
Tax component:	\$ 0.10 AUD
TOTAL PRICE:	\$ 1.10 AUD
These prices are:	Estimated
Comments:	Please refer to PDF attached for detailed pricing

Invoicing Details

If successful, the supplier will invoice with the following details

Business Name:	DOWNER EDI WORKS PTY LTD
Business Number:	66 008 709 608 (ABN)

Suppliers Attachments

The supplier has attached 1 document to this response. You can find it in this zip file under
'/Responses/Downer_Infrastructure/VPR555746/Response Docs/'

Response from:

Response ID: VPR555842

Created Date: Thursday 22/Sep/22 12:10 PM

Posted Date: Thursday 22/Sep/22 12:12 PM

Response reference: None provided

Response via: Roads, Infrastructure & Depot Services (PSP009)

Contract name/number: PSP009

Expiry date: 30/11/2024

Business: **Fulton Hogan Industries Pty Ltd**

ABN **54 000 538 689**

Location: Lot 1 Talbot Road, Hazelmere
Hazelmere
6055, Western Australia Australia



Contact: *Contact Name:* Peter Fleury
Position: Area Manager
Main Phone: 0427 943315
Mobile Phone: None Provided
Email: peter.fleury@fultonhogan.com.au

Web Site: <https://fultonhogan.com>

Description: Fulton Hogan is a major Australasian civil contracting company, providing a broad range of products and services to customers in the roads, quarrying, civil contracting, rail, infrastructure maintenance and land development sectors.
Our 7500 strong team across Australia and New Zealand, continues to grow and diversify into new markets, taking on new challenges and making Fulton Hogan one of Australasia's fastest growing civil contracting companies.
Known for its ability to develop strong relationships with its customers, Fulton Hogan leads technological advancement in the pavement construction sector, asphalt technology and dust suppression.
At our Hazelmere and Bunbury Depots Fulton Hogan manufactures asphalt, supply & laying crews, spray seal capabilities, Line Marking, Minor Civils, Bridge Construction EZ Street cold asphalt manufacture & distribution and emulsion sales.

Docs attached by the list admin to this supplier: The following document(s) have been linked to this supplier by the Roads, Infrastructure & Depot Services (PSP009) panel administrator.

- psp009 fulton hogan - pricing 2021.pdf

Document(s) listed above NOT INCLUDED in this zip file for this supplier can be accessed by logging into VendorPanel and viewing the details for Fulton Hogan Industries Pty Ltd on the Roads, Infrastructure & Depot Services (PSP009) list of suppliers.

Compliance Details:

Type:	Product Liability Insurance
Policy/Doc #:	AU00007932LI22A
Coverage Value \$:	20000000
Issued by :	Gallagher
Expiry:	31/May/23
Comments:	Not provided

Type:	Public Liability Insurance
Policy/Doc #:	AU00007932LI22A
Coverage Value \$:	20000000
Issued by :	Gallagher
Expiry:	31/May/23
Comments:	Not provided

Type:	Workers Compensation Insurance
Policy/Doc #:	PE1910280GWC
Coverage Value \$:	50000000
Issued by :	QBE
Expiry:	30/Jun/23
Comments:	Not provided

Selection Status:

Your decision	Selected as successful on the 05/Oct/22 03:57 PM with the following comments : No comments provided
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Your personal notes:

05/Oct/22 03:57 PM

The Shire of Gnowangerup, after careful consideration, has awarded Fulton Hogan the Road Seal Program as outlined in RFT2023-4.

The Shire would prefer to commence the Kwobrup Rd single seal on the 31/10/2022.

The timeframes of the other three sealing projects shall be negotiated.

Kind Regards

Damon Lukins

Your attachments to this response

None provided

Suppliers response:

Please find out tender submission attached.

Supplier provided pricing

Price EXCLUDING Tax:	\$ 1.00 AUD
Tax component:	\$ 0.00 AUD
TOTAL PRICE:	\$ 1.00 AUD
These prices are:	Estimated
Comments:	Not provided.

Invoicing Details

If successful, the supplier will invoice with the following details

Business Name:	FULTON HOGAN INDUSTRIES PTY LTD
Business Number:	54 000 538 689 (ABN)

Suppliers Attachments

The supplier has attached 1 document to this response. You can find it in this zip file under
'/Responses/Fulton_Hogan_Industries_Pty_Ltd/VP555842/Response Docs/'

REPORTS FOR DECISION

11. REPORTS FOR DECISION

11.1 REQUEST FOR TENDER RFT2023-4 BITUMEN SEALING WORKS

Location:	Kwobrup, Kwobrup Nth, Tieline and Borden-Bremer Bay
Proponent:	N/A
Date of Report:	30 th September 2022
Business Unit:	Infrastructure
Officer:	Damon Lukins - Manager of Works
Disclosure of Interest:	Nil

ATTACHMENT

- VPR555746 Shire of Gnowangerup – Submission Docs Spray Seal - Downer (**Confidential**)
- VPR555842 Shire of Gnowangerup RFT2023-4 Bitumen Sealing Works Fulton Hogan (**Confidential**)
- Bitumen Seal Tender Assessment (**Confidential**)

PURPOSE OF THE REPORT

To consider the tender RFT2023-4 Bitumen Sealing Works
and to accept the submission that provides the best value to the Shire.

COMMENT

Two tenders were received through eQuotes from the following contractors;

- Futon Hogan
- Downer

Both contractors are established sealing companies and have proven track records. Both companies complied with the tender requirements.

Fulton Hogan was the cheapest tenderer.

CONSULTATION

Nil

LEGAL AND STATUTORY REQUIREMENTS

Due to the estimated cost of the works exceeding \$250k it is a purchasing requirement to go to tender, pursuant to r.11 of the *Local Government (Functions and General) Regulations 1996*.

POLICY IMPLICATIONS

Nil

FINANCIAL IMPLICATIONS

Due to the higher rates being supplied by the preferred tenderer, there will have to be a reduction in the length of reconstructed road on Kwobrup Rd by approx. 400 metres to come in on budget. Total reconstructed road will end up being 3km.

Also, there will be a reduction in the reseal length on Kwobrup Nth, as the Fulton Hogan tendered cost is \$125,219.20 and the budgeted cost is \$86,500.

STRATEGIC IMPLICATIONS

Nil

ALTERNATE OPTIONS AND THEIR IMPLICATIONS

Nil

CONCLUSION

The recommendation is to accept the tender from Fulton Hogan

VOTING REQUIREMENTS

Simple majority

COUNCIL RESOLUTION

Moved: Cr S Hmeljak

Seconded: Cr R Kiddle

1022.111 That Council

- 1. Authorises the CEO to accept the tender RFT2023-4 from Fulton Contractors for the renegotiated price (due to budget constraints)**

(Note: Sealing rates shall be as stated in the tender, volumes are subject to change)

UNANIMOUSLY CARRIED: 6/0